

# INVESTMENT OPPORTUNITY

# HOSPITAL FUND



#### **COMPANY BACKGROUND**

According to statistics in South Africa in 2022, the estimated population of South Africa included more than five million people aged 60 years or older. This represents a 9,2% share of the overall South African population.

There is an ever-increasing strain on the frail sub-acute and palliative care services that help to care for and support people with co-morbidities or long-term illnesses. It is imperative to recognize the demand and invest wisely in these services.

Hospicare Frail Care was established in June 2016 for the purpose of rendering frail care services to the community. Hospicare Frail Care expanded its services in September 2022 to include Sub-Acute, Rehabilitation Services and Home Nursing Care.

Hospicare Holdings currently manages around 200 beds across five facilities as well as a home-based nursing care agency. In 2022, Hospicare started the Compensation for Occupational Injuries and Diseases (COID) and Road Accident Fund project, providing rehabilitation for these patients.

#### HOSPICARE'S VISION

Hospicare's vision is to become and remain the ultimate provider when it comes to assisted living, frail care, post and sub-acute care, rehabilitation and home care. They aim to provide a comprehensive approach to patient-centered care and support services that will allow the frail population to be cared for in a safe inpatient or home-based environment.



# HOSPICARE SERVICES



#### Frail Care

- Care needed by any person unable to perform activities of daily living and being unable to function independently, no age limit.
- License needed: Registration with Department of Social Services
  - Income method: Private and some medical aids



#### Sub-Acute Care

- Care for medically fragile patients that require special services, such as inhalation therapy, tracheotomy care, colostomy care, peg tube feeds, intravenous tube feeding and complex wound care management. Support and care include improving cognitive function, self-confidence, and self-sustainability as far as possible.
- License needed: Sub-Acute.
- Income method: Private, Medical Aid, RAF and COID



#### Rehabilitation

- Post-surgical, medical and trauma care dedicated to re-establishing physical and phycological wellbeing for the patient. To assist patient and family to improve the patient's abilities for daily life. This program requires a multi-disciplinary approach.
- License needed: Applicable Provincial DOH and pursuant to provincial legislation or the General Licensing Regulations
- Income method: Private, medical Aid, RAF and COID



#### **Step Down Care**

- Patients recovering from acute injuries, sudden and chronic illnesses, surgical procedures, heart attacks, strokes and more require time to strengthen and recover before going home.
- License needed: Applicable Provincial DOH and pursuant to provincial legislation or the General Licensing Regulations
- Income method: Private, medical Aid, RAF and COID



#### Home Nursing

- Intended for clients who are well enough to be discharged from hospital, but are still in need of a nurse to perform preventative, therapeutic and/or rehabilitative services.
- License needed: Applicable Provincial DOH and pursuant to provincial legislation or the General Licensing Regulations
- Income method: Private, medical Aid, RAF and COID

# FACILITIES MANAGED BY HOSPICARE

#### KRUINPARK



87 BEDS

### STELLENBOSCH

#### HEIDELBERG



32 BEDS

SR LEA



#### 42 BEDS

#### ORCHARD LODGE



16 BEDS



10 BEDS

### INVESTMENT OPPORTUNITY PALMS RENAISSANCE

#### FRAIL CARE AND REHABILITATION CENTER

Al Mabroor Hospital Fund signed an Offer to Purchase the Palms Renaissance property in Silverton, Pretoria. The property is an 8083m<sup>2</sup> frail care facility with an additional 21 simplex apartments of 1176m<sup>2</sup>.

Hospicare, a subsidiary of Al Mabroor Hospital Fund, will operate the facility that has the potential for a further 202 beds.

The property is independantly valued at R 51 million. Al Mabroor Hospital Fund requires a further R 30 million to conclude the property acquisition, do certain upgrades to the property and to provide working capital for Hospicare to start operating the facility. It will be a property backed investment transaction.

Capital Raise	R30 million
Minimum Investment Amount	R100 000
Minimum Investment Term	2 years
Estimated Return	12% p.a.
Estimated Capital Growth	3% - 6% p.a.
Profit Payments	Monthly starting 31 January 2024
Notice Period for Withdrawals	8 weeks after 2 years

